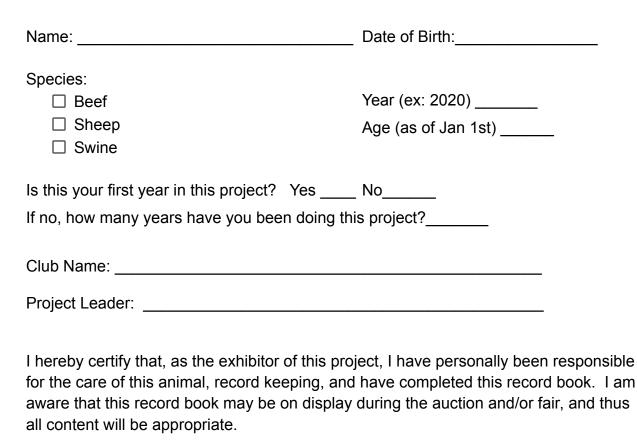


Central WI State Fair Market Sale Project Record Book Intermediate Market Record Book Ages 11-14 (as of Jan 1)



Youth Signature: _____ Date: _____

I, the parent/guardian, certify that my son/daughter has completed this project and completed this record book and will comply with all rules and regulations. I give permission for this record book to be displayed to the public and will ensure that all content is appropriate.

Parent/Guardian Signature:		Date:
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RECORD BOOKS ARE TO BE SUBMITTED NO LATER THAN FRIDAY NIGHT OF THE CENTRAL WI STATE FAIR.

Why Keep Records?

By keeping records, you will be able to see how much progress you make this year and over the course of your 4-H career as you set goals and work to accomplish them.

Good records will:

- Help you learn about animals, their rate of growth, the feed they require, the cost of the feed they require and their habits.
- Increase understanding of your project's financial outcome.
- Assist you in gathering information to market your animal.
- Improve your management practices.
- Keep track of your project activities and learning experiences.
- Allow you to better plan for future livestock projects.

If you have questions or need help on this record book, please contact your project leader.

PLEASE PRINT OR WRITE CLEARLY.

Project Information

(Submit one completed record book for each market species.)

Name and/or description of animal:

Breed:_____

Identification (ear tag number):

Estimated Birth date of animal:

Date of ownership or purchase date:

Estimated beginning value of animal:

Please tell us about your project animal:

- □ Purchased my project animal
- □ Project animal was bred & owned (from an animal on my family farm)
- Other (please explain): _____

This Year's Project Goals

Central WI Market Sale Record Book-Intermediate

Complete this portion of the record book pre-project for once animals are purchased.

Date this page completed: _____

Please explain three goals that you have for you animal project:

1.	
2.	
3.	

Please list three potential buyers you plan to approach this year:

1.	
2.	
3.	

Please list three communication strategies you plan to utilize this year:

1.	
2.	
2	
3.	

Feed Types=>								-		
	lbs.	cost	lbs.	cost	lbs.	cost	lbs.	cost	Monthly Ibs.	Total Cost
SEPT										\$
ОСТ										\$
NOV										\$
DEC										\$
JAN										\$
FEB										\$
MAR										\$
APR										\$
MAY										\$
JUNE										\$
JULY										\$
AUG										\$
TOTALS		\$		\$		\$		\$		\$
NOTE: RECORD FEED AS IT IS FED TO YOUR ANIMAL. -Type of feed should be expression pounds & include grains, supplements, mixes, hay, silage, etc.							Û	Î		
-The estima	ated value of h	nomegrown fe	eed news to b	e included.		-	-		Add Column	Add Column

Monthly Feed Record Worksheet Please complete for months you owned your animal.

Expenses Other Than Feed Worksheet

Optional/for personal use

	Veterinary Charges	Medication	Bedding	Equipment	Registration Fees	Trucking	Housing rent/lease	Clipping/shearing fees	Interest paid	Advertising/ Marketing	Buyer Thank you	Miscellaneous	Monthly Totals
SEPT													\$
ОСТ													\$
NOV													\$
DEC													\$
JAN													\$
FEB													\$
MAR													\$
APR													\$
MAY													\$
JUNE													\$
JULY													\$
AUG													\$
TOTALS													\$

Weight Record

optional/for personal use

Animal ID:	
Date	Weight
(beginning)	
Final	

Animal ID:	
Date	Weight
(beginning)	
Final	
Final	

Animal ID:	
Date	Weight
(beginning)	
Final	

My Project Animal:

(Please complete page 7 for <u>each</u> market animal-make additional copies as needed)

Ear Tag Number	Sex	Breed	Date Acquired	Beginning Weight est.	Final Weight (A)

My Estimated Project Income:

*This is the price you would receive under normal sale conditions (such as an auction sale yard). This will be announced the week of the fair.

Market Price per Ib*	X	Final Weight (A)	_=	<pre>\$</pre> Expected Market Income
Actual Sale Price	+	Final Weight (A)	_=	\$ Price Per Pound

My Project Expenses:

Purchase Price (Page 2) or Raised Animal List Value @ start	а	\$
Total Feed Costs Per Animal From Monthly Feed Record Wkst (page 4)	b	\$
Total of Other Expenses (vet, meds, housing, etc.)	с	\$
TOTAL EXPENSES (a+b+c)		\$

=

Formula to Calculate Your Breakeven Price:

\$_____ +

Total Expenses

\$____ Final Weight (A)

Second Price
(Drive per per per per de la contraction)

(Price per pound needed to cover expenses)

VALUE

My Actual Project Income: Actual Sale Price \$_____

- Project Expenses \$_____

 Actual Profit \$

Ending Project Pictures

Take a picture of your project animal(s) at the end of your project. This will help indicate how your animal(s) have grown and developed.

Date of ending photo: _____

Project Reflection:

Please respond to the following questions 1. What did you learn in the project this year?

2. What did you feed your animal(s) and why?

3. What techniques did you use to aid in marketing your animal(s)?

4. What management strategies did you put in place to help keep your animal(s) healthy?

5. What is the definition of "breakeven price" (pg 7) for this project? What can be done to improve the "breakeven price"?

6. List one thing that went well and one thing that you could improve on in the future.

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Judge's Comments:

For judge's use only

Please respond to the following statements to provide feedback to the youth.

The market animal(s) project owner did the following items well:

Areas to improve include:

Additional comments:

Judging Results (OFFICE USE ONLY)

Ribbon Award: 1st 2nd 3rd 4th